

What is the openBLUE ERP/CRM Enterprise Appliance?

The openBLUE Enterprise Appliance was created from Client demand. openBLUE Enterprise is for Clients seeking to attain the complete openBLUE application pre-installed, optimized, and ready for production on a stand-alone, dedicated server. This complete hardware, software and remotely supported solution enables organizations with minimal IT resources to easily implement an enterprise-class, customizable, end-to-end business solution.

Why should I procure the openBLUE ERP/CRM Appliance?

Here are the main reasons our Clients procure the openBLUE ERP/CRM Appliance:

1. They prefer a premise-based solution instead of using our ASP-based hosted solution located in our world-class data center.
2. They have minimal IT resources or are not interested in developing core competency in the openBLUE / Compiere internal application architecture.
3. They are looking to obtain a trusted and enhanced version of the Compiere open source software that has been proven and tested in real live Client implementations.
4. They are looking to outsource the application support including release upgrades, emergency bug fixes, maintenance, database backups and leverage KnowledgeBlue's Best Practices.

What is included with the openBLUE ERP/CRM Appliance?

The openBLUE ERP / CRM Appliance comes with the following components

- Dell Platform based on Dual or Single Xeon 2.8MHZ processors
- 2GB Memory, 73GB Raid 1 Disks, Dual Power Supply's.
- Red Hat Linux 4.0 AS / JBoss 3.2 / Apache (Optional Windows)
- openBLUE Version 2.5.2x (performed tuned)
- openBLUE Best Practices Database (selective load)
- Oracle Database 10.1G (performed tuned)
- Crystal Reports Bridge (optional)
- Access to openBLUE Commercial Distribution Functionality
- Enabled for Remote Access and Support incl. DRAC Card.
- Configured and Tested Oracle Database Back-ups
- Enabled with openBLUE CRM

What is the cost of the openBLUE Appliance?

The price of the system varies with the final requirements and configurations. Although we have developed a standard platform, our experience is that each Client has unique enough requirements to justify custom configurations along with the fact that technology components and price points are changing almost on a daily basis. Prices for our minimum recommended configuration vary between \$3295 - \$4295. Remember, the openBLUE Appliance is not just a Dell Server purchased at a discount from the Dell Small Business website with Compiere loaded. At a minimum, there is at least 30 hours of professional services enabled on the appliance along with the enhanced functionality of openBLUE.

How do I order an openBLUE Appliance?

Please call 1-800-606-3545 and ask for an openBLUE Enterprise Sales Representative. We will conduct a discovery call to better understand your specific requirements, environment and specific goals regarding your openBLUE Appliance. We will provide you a formal quote within one business day.